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6/22/16

Dear customers, vendors and friends of Pacific Plumbing Supply,

After almost 40 years of operation in Hawaii, we have decided to sell our Hawaii business to PACE Supply.

Even if this decision doesn't affect you directly, we'd like to take a moment to explain our reasoning and our plans moving forward.

Selling our Hawaii business is a course we decided on after a great deal of thought and careful discussion with PACE. This is a win for both our companies – it gives us the resources and flexibility moving forward to improve and grow in Alaska and Washington, and it gives PACE Supply an opportunity to build upon a successful Hawaii business.

We have been discussing this opportunity with PACE since early 2016, and working together to ensure that our employees, customers and vendors are all represented and treated well in this sale. PACE Supply is creating employment opportunities for our Hawaii team and closely matches our core values and culture of customer service. They are ranked among the top ten plumbing wholesalers in the U.S. and are an employee-owned company, primarily serving Northern California with 17 wholesale locations and 3 decorative plumbing showrooms. PACE Supply is also investing in a new Hawaii distribution center – we are confident that we are leaving our Hawaii team in great hands.

Looking ahead, we are dedicated to building on our thriving business in Washington and Alaska. We see this agreement with PACE Supply as an opportunity to ensure we deliver our customers the best possible service moving forward, while also creating exciting new opportunities for the team in Hawaii we have built over the past four decades.

If you have any questions about this sale, please feel free to contact me any time. We look forward to continuing to work with you in the future.

Sincerely,

A handwritten signature in cursive that reads "Larry Solomon".

Larry Solomon
CEO, Pacific Plumbing Supply Co. LLC
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